



La vraie cloison démontable

The true movable wall



Technical office equipment sales representative at Montreal

This employer invites people aged 55 and over to apply.

Number of position(s) to fill : 5

In-house job name (if different) : Montreal Sales Representative
STARWALL GROUP

Work place

Montreal (Québec)

Details of work place territory : 1 representative : St-Laurent, Kirkland, Pierrefonds 1 representative : Laval, Terrebonne 1 representative : Longueuil, Boucherville, Varennes 1 representative : St-Lambert, La Prairie, St-Hubert 1 representative : Montreal

Main functions

Analyze customer needs, propose solutions and make recommendations. Providing personalized service, go directly to customers to meet their needs.
Advising clients in their need for office layout. Take the size of future offices, make a plan of the room with the new offices. Make submissions for presentation to decision makers. Maintain existing clients by creating lasting relationships with them.
Acquire new customers within the territory.
Perform quality continuing with customers.

Requirements and working conditions

Education : Collegial (Diploma)
Completed

Years of experience related to the job offer : 3 to 5 years experience

Description of qualifications : * Bilingual written and spoken (French and English) * Knowledge of the office furniture industry is an asset

* Ease in interpersonal relations and sales * Strong interest in sales

* Values recommended: Responsible, Resourceful, Independent , Concerned about the details, Meticulous, Punctual

Languages asked for : spoken languages : French and English
written languages : French and English

Salary offered : to be discussed

Other form of remuneration : commission or productivity bonus

Number of hours per week : 40,00

Various terms : Under the rules of the profession first 2 months guaranteed insurance group

Job status : permanent

full time

day, evening

Details : 80% route 20% bureau

Job start date : 2010-11-15

Communication

Contact's name : Carolyne Harvey (Human Resources Manager)

Means of communication : E-mail (electronic mail) : carolyne@starwall.com

Web site : <http://www.starwall.com>

Additional information : One week of training at head office in Saguenay and on the road with officials from head office.

Contact transferable: the school boards, private schools, hospitals and commercial compagny. Transferable knowledge on the office furniture industry.

Apply online : yes